



## **Q2 FY08 Revenue at a record high of US\$8.57 million**

**October, 31 2007**

Blue Star Infotech Limited, the global software services provider, has recorded consolidated Sales revenue of Rs. 346.14 million for the quarter ended September 30, 2007, compared to Rs. 298.65 million in Q2FY06. In dollar terms, the consolidated Sales revenue grew to a record \$8.57 million, representing a 28% increase over Q2FY07 and 8% increase over Q1FY08. Total Income grew 16% to Rs. 351.75 million from Rs. 304.31 million in Q2FY07. Consolidated Net Profit for the quarter stood at Rs. 21.54 million, compared to a corresponding figure of Rs. 17.47 million in the previous year.

The Company's continued focus on the Technology Sector and the Travel Sector has resulted in it making significant inroads in seeding new engagements within these sectors. Over the course of the quarter, the Company added 22 new customers and over 80 resources during this quarter.

To give further momentum to the Company's Travel & Hospitality business, Mr. Ramesh Punwani, who is currently the Chief Financial Officer of Federal Aviation Authority in Washington DC, recently joined its Board of Advisors. It also signed a partnership agreement with a leading hospitality solutions provider in UK to jointly address the IT requirements of hotel chains. On the Technology front, the Company's investment in developing expertise in new, cutting-edge technologies has enabled it to capitalize on new business opportunities. Within the Indian market, the Company continues to strengthen its customer base within the manufacturing and pharma sectors. In addition, its Business Intelligence service offerings have enabled it to successfully penetrate the Government and BFSI sectors in India.

Commenting on the performance, Mr. Suneel Advani, Chairman and Managing Director, said, "We achieved a record quarter of \$8.57 million in consolidated sales revenue. While profitability continues to be impacted due to the sharp appreciation

of the rupee against the dollar, some of the measures initiated over the last quarter have arrested this to some extent. We will continue to focus on these measures and I am confident that our profitability will be further improved in the second half of the year.”

#### About Blue Star Infotech

Blue Star Infotech is a global provider of Product Services, Enterprise Services, Travel & Hospitality Services and Independent Testing Services. Headquartered in Mumbai, India, the Company has seven software development centers in Mumbai and Bangalore.

Blue Star Infotech serves its global clientele through offices in Santa Clara (CA) and Jersey City (NJ) in North America, London & Helsinki in Europe and Tokyo in Japan. The Company also has business associates in USA and Continental Europe.

With state-of-the-art development centers and infrastructure, more than 1200 employees and a growing list of Fortune 500 and medium-sized clients, the Company is well established within the global software services industry.

The Company is listed on the National Stock Exchange and the Bombay Stock Exchange in India.

For additional information please contact:

Vir Advani

Blue Star Infotech Ltd

Tel: 91-22-24968831 / 24901870